



**MEASI INSTITUTE OF MANAGEMENT
CHENNAI-14**

**Approved by All India Council of Technical Education and
Affiliated to the University of Madras, ISO 9001:2015 Certified Institute**

**PMF14-MERCHANT BANKING AND FINANACIAL
SERVICES**

QUESTION BANK

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- 1) Give an overview of Indian Financial System.
- 2) What is merchant banking? Discuss in detail the various functions performed by merchant bankers.
- 3) Discuss the scope of merchant banking in India.
- 4) Explain the evolution of financial service in India.
- 5) State the SEBI regulations pertaining to registration of merchant bankers.
- 6) Describe the techniques used for project appraisal.
- 7) State the various types of capital market instruments.
- 8) Outline the relevant provisions of companies act related to merchant banking.
- 9) Discuss the features of Bills discounting.
- 10) What are the challenges and opportunities in corporate venturing under current Indian Socio Political environment and also discuss about the process to make corporate ventures into a successful one?
- 11) Trace the origin and growth of merchant banking in India.
- 12) Discuss the pre-issue activities relating to the issue of share capital through prospectus.
/Explain with the help of a chart the mechanics of public issue management.
- 13) Discuss the major issues in mergers and acquisitions in India.



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- 14) “Mutual funds are necessary intermediaries between investors and the issue companies” Do you agree with this view point? Give reasons.
- 15) Explain the functions of merchant banking.
- 16) Discuss the contents and its purpose in prospectus.
- 17) Discuss the major issues of credit rating in the context of the rapid growth witnessed in the global finance markets. Explain the functions of credit rating agency.
- 18) Write down the Code of Conduct issued by SEBI for merchant bankers in India.
- 19) Discuss the evolution of financial services in India. What are the problems faced by financial services industry in India?
- 20) Outline the process of bill discounting and the green shoe options.
- 21) Discuss the financial and tax implications of hire purchase agreements.
- 22) What are the functions of credit rating? Explain the benefits of credit rating to companies and investors.
- 23) List out the services provided by merchant banker.
- 24) State and explain the functions of an underwriter.
- 25) Briefly explain the Need for starting OTCEI.
- 26) What are the guidelines to be followed while preparing a prospectus?
- 27) How will you select bankers for projects?
- 28) Briefly explain about credit syndication.
- 29) Distinguish leasing and hire purchase/ Differentiate between hire purchase financing with leasing?
- 30) Write short notes of the following
Merchant banking, GSO, SCRA, Revolving Credit, Forfaiting, Financial services Company, SEBI, OTCEI, GDRS, Bill discounting, Real estate financing, New Issue Marketing, Advertising Strategies, Project management, Capital structure, Financial Institution, Nonresident Indian, Merger, Grey Market, Venture capital, CRISIL, ICRA and Mutual funds.
- 31) Explain the functions of OTCEI players.
- 32) What are the various types of issues? Explain briefly.
- 33) Why should a public issue be marketed?
- 34) Why do companies go for leasing of assets?
- 35) How does factoring differ from bill discounting?
- 36) What do you understand about venture capital “buy out” and “buy in”?
- 37) Write short notes of the following



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Private placement, Investment Bank, Corporate Counseling, Credit Syndication, Offshore Finance, SEBI, Project Appraisal, Portfolio Management Services, Consultancy services, Stock broker, Custodian, Net asset value, FEMA, NSE, SERA, RTGS, NEFT, Forfeiting and Factoring.

- 38) What are the characteristics of merchant banking?
- 39) What are the challenges faced by merchant bankers?
- 40) Define the term 'venture capital'. Explain the various stages in venture capital financing? Enumerate the various types of venture capital with the role played by them in the progress of Indian economy?
- 41) Explain the role of merchant banking in project appraisal.
- 42) What are the features of consumer credit?
- 43) What are the types of venture capital?
- 44) Discuss the working of Indian stock exchanges.
- 45) Is factoring different from forfeiting? How?
- 46) What are the issues to be consider before accepting a public issue proposal of a company?
- 47) Explain the role of registrars in issue management.
- 48) Compare and contrast leasing with hire purchase.
- 49) What is credit syndication? Explain briefly.
- 50) Briefly explain the significance of corporate venturing
- 51) Identify the general steps involved in marketing the issue of securities?

- 52) Write short notes of the following
Real Estate Financing, Venture Capital, Mutual Funds, Negotiated private equity investment, Underwriting of shares, Issue management, FERA, Fixed deposit broking, Prospectus, Government bonds, Issue marketing, Growth schemes, financial lease, CRISIL, GSO and Global custody.
- 53) What is primary market, SERA, Abridged Prospectus, Buy-Outs, NASDAQ, Consumer finance, NSE and BSE?
- 54) What is prospectus? State the general information to be furnished in a prospectus.
- 55) What is GDR? What are its advantages?
- 56) What is leasing? What are the advantages and disadvantages of leasing? Explain the parameters should be considered when evaluating lease as a financial option?



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- 57) What is credit syndication? Discuss the arrangements available for the syndication of long term loans.
- 58) What is mutual fund? Explain the classification of mutual funds? What factors should be considered before selecting a mutual fund.
- 59) What is credit card? What are the facilities offered to credit card holders? Discuss the benefits and disadvantages of credit card to its card holder, issuer and the member establishments?
- 60) What is issue management? Explain with the help of a chart the mechanics of public issue management.
- 61) What do you mean by portfolio management? What are the functions of a portfolio manager?
- 62) What are the various services provided by merchant banker?
- 63) What is OTCEI? Explain the salient features of OTCEI.
- 64) What is a 'due diligence certificate'? Why is it issued?
- 65) How many stock exchanges are there in India? Name them.
- 66) What are M&A advisory services? Discuss the major issues of M&A in India.
- 67) What are 'financial services'? State the objectives and functions of the same.
- 68) What do you mean by the term 'commercial bill discounting'?
- 69) Define consumer finance. Explain the different types of consumer finance. Sketch the factors that have caused a boom in consumer finance in India in recent past.
- 70) State and explain the functions of an underwriter.

*****GOOD LUCK*****

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